$\qquad$ Date: $\qquad$

## BL 6.02 Interest Rate Activity

Directions: Complete the task below using the Internet and the Excel spreadsheet provided.

## Part 1: Find your new car!

Research online to find your new car! Add all the features you want and tell me about it below (include make, model, features, etc.)

## Part 2: Finance it!

Use the interest rates and terms below to calculate your monthly payment on the Excel spreadsheet provided. Record your answers below.

|  | $\mathbf{3 6} \mathbf{~ m o s}$ <br> Loan Type | $\mathbf{4 P}$ AND $\mathbf{6 0} \mathbf{~ m o s}$ <br> APR as low as* | 72 mos <br> APR as low as* |
| :--- | :---: | :---: | :---: |
| New Vehicle | $3.95 \%$ | $4.25 \%$ | $5.25 \%$ |
| Used Vehicle (Dealer) | $4.45 \%$ | $4.90 \%$ | $5.95 \%$ |
| Refinancing | $4.34 \%$ | $4.34 \%$ | $4.34 \%$ |


|  |  | Example: | Terms \#1 | Terms \#2 | Terms \#3 | Terms \#4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Rate | rate | 7\% |  |  |  |  |
| Principal Value | pv | 250000 |  |  |  |  |
| Future Value | fv | 0 | 0 | 0 | 0 | 0 |
| Type | type | 1 | 1 | 1 | 1 | 1 |
| Number of Payments (months) | nper | 180 |  |  |  |  |
| Payment Amount | pmt | (\$2,234.04) |  |  |  |  |
| Total Amount Paid at End | total | (\$402,126.98) |  |  |  |  |

Now, choose ONE of the interest rates and calculate the payment and total amount paid at the end for each of the following terms: $36,48,60$ and 72 months.

|  |  | Example: | Terms \#1 | Terms \#2 | Terms \#3 | Terms \#4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Rate | rate | 7\% |  |  |  |  |
| Principal Value | pv | 250000 |  |  |  |  |
| Future Value | fv | 0 | 0 | 0 | 0 | 0 |
| Type | type | 1 | 1 | 1 | 1 | 1 |
| Number of Payments (months) | nper | 180 |  |  |  |  |
| Payment Amount | pmt | (\$2,234.04) |  |  |  |  |
| Total Amount Paid at End | total | (\$402,126.98) |  |  |  |  |

## Next, think about these questions:

- Which loan (rate \& term) is the best deal in the long run?
- When the auto salesman "goes to check with his/her manager" and comes back with a lower payment, what has really probably happened?
- Is it better to have a lower interest rate or a lower number of payments to save money? Explain your answer. (I am looking for evidence of critical thinking here!)
- As a business owner selling cars, do you want to sell lower rate loans or longer term loans? Explain your answer. (I am looking for evidence of critical thinking here!)
- What have you learned from this activity that you did not know/found surprising?

